INSTRUCTIONS TO RESPONDENTS

Attached is additional information pertaining to the Competitive Solicitation identified above. Please read this information carefully and incorporate it into the terms, conditions and specifications submitted with the original Proposal and any prior addenda.

This cover sheet must be signed by the individual signing the Proposal and returned with the Proposal.

CERTIFICATION

This is to certify that I did receive the referenced addendum and have incorporated the terms, conditions, and specifications listed therein into the attached Proposal.

__________________________________________________
Printed Name/Title

__________________________________________________
Authorized Signature
1. The Brailsford and Dunleavy Market Study (Attachment 8) as included with the ITN is very brief and consists of what appears to be a dozen or so slides from a presentation. Is a more comprehensive market study available and if so, could you provide this full report?

_What you see in the ITN is all that we have as it was the deliverable for our basic engagement of B&D._

2. Is there any kind of demand study for the retail portion?

_Not that we are aware of._

3. Can I obtain a copy of the Pre-Proposal Conference Sign-in Sheet

_Yes. See http://procurement.fsu.edu/sites/default/files/media/doc/PC_GCSC/ITN%20Pre-Proposal%20Conference%20Sign-In%20Sheet.pdf_

4. Under Section VI, it states the responder shall disclose all affiliated entities with whom it “might be considered” for providing future services, including construction services. Shall we be required to select a general contractor as part of this initial submission or is it acceptable for the construction services team to be selected by the responder at a later date based upon final scope of the project?

_The full team may be selected at a later date._

5. Under Section XII, sub-section Taxes after Tab 9, the ITN states the proposal submitted should enumerate a lump sum fixed fee, as well as number of hours anticipated to complete scope of services. These structures, while similar to standard form of agreements with a general contractor, differ from the rest of the ITN document. Would you please clarify if these items are required?

_These items only apply if the proposer elects to base their compensation on a fixed fee model, which would be somewhat surprising. Otherwise, this language can be disregarded._

6. Addendum 2 – Potential Site Locations, does FSU have any site data, including survey or size, regarding the four potential locations?

_See http://procurement.fsu.edu/PC_GCSC and http://www.baypa.net/search.html for additional information._