



## **NEW PRIMARY SUPPLIER CONTRACT** Laboratory Products, Chemicals, Equipment and Lab Furniture

**Effective September 2015**

Sept 4, 2015 – Sept 3, 2020 + optional 2 yr renewal

Florida State University's Procurement Services is pleased to announce the award of a new contract to **VWR International** as the Primary Strategic Supplier for Laboratory Products including laboratory products, chemicals, equipment and lab furniture.

### Kickoff Event

Date: **Nov 5<sup>th</sup>** Time: **10am - 2pm** Location: **College of Medicine Atrium**

30+ Scientific suppliers  
Samples for Evaluation on Hand

Coffee Hour and Lunch served  
Door prizes and giveaways!

### Contract Highlights

#### **Pricing**

- New Low net prices on over 5000 high usage scientific supplies
- Deep discounts from manufacturer's list pricing
- Special pricing with key manufacturer's only available through VWR
- Dynamic Hotlist of 400+ items & guaranteed cost savings of over \$75K/year
- Price Match Guarantee for any competitive published price
- No freight, hazardous materials or dry ice charges.
- No minimum order charges

#### **Products**

- A broad portfolio of more than 2,000,000 products from hundreds of leading suppliers
- New Laboratory Start-Up special offers and Product promotions
- Deliveries within 24-48 hours from VWR's Suwanee, GA distribution center
- No hassle return policy

#### **VWR Contact Information**

- Gustavo Galdo: Tel: 678-316-9306/ Gustavo\_galdo@vwr.com
- Account set-up, product selection, cross references, demonstrations, billing
- Customer Service by phone, e-mail or web chat: Tel: 866-890-8229/Education@vwr.com

#### **Cost Savings Initiative**

Stretch Your Spend! VWR representatives will be visiting individual labs and departments to offer cost savings on specific products and offering alternatives for consideration. VWR has a very liberal sample policy if technical evaluation must be completed in order to reduce spend.